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**OBI Telematics and Navman Wireless Announce Unique Middle East & Africa Distribution Deal [TBD]**

[TBD] GLENVIEW, Ill., April 30, 2015 /PRNewswire—OBI Telematics and Navman Wireless are pleased to announce an exclusive distribution agreement allowing both industry leading companies to extend their reach throughout the Middle East and Africa.

OBI Telematic's exclusive distribution rights to Navman Wireless products and services will allow the company to provide a wide range of customized telematics solutions to resource, enterprise and government clients, with the value added capability of 24-hour live monitoring centers and integrated vehicle and lone worker safety solutions uniquely positioning them above traditional IVMS solutions.

OBI Telematics set themselves apart from their competition with their ability to design and implement tailored safety solutions which provide comprehensive asset monitoring, personnel 'home to home' safety net solutions, or optimised programs to achieve both. Uniquely their services include the internal capacity to offer in-house "around the clock" monitoring systems through their Global Operations Fleet Management Centres (GOFMC), a significant point of difference.

OBI Telematics concentrates on improving fleet efficiencies and designing bespoke solutions which optimize risk mitigation in any organization. "Unlike our competitors, OBI Telematics is strongly focused on analyzing the specific requirements of our clients. We are not just about selling In Vehicle Monitoring devices," said Mr. Craig Blinco of OBI Telematics. "Navman Wireless was a natural fit for the partnership.

OBI Telematics is a subsidiary company of Stirling Group, a global HSE organization, which allows us to offer much more than just vehicle monitoring. As the market has dictated, we can now proudly offer comprehensive solutions designed across the HSE spectrum to not only protect mobile and stationary plant assets, but also client's most valuable assets door to door ensuring personnel return from work to their families safely. Whether the remit is monitoring fixed or mobile asset performance to increase reliability and longevity, or integrated personnel/asset monitoring systems, our strategic partnering allows us to take Telematics to the next level and provide visibility across businesses, regardless of environment."

Navman Wireless has a significant global presence and is regarded as an industry leader with over 23 years' experience in GPS technology. By offering scalable, fit-for-purpose hardware and vertically aligned features such as Adaptive Intelligence, a (KPI)-based decision-making tool providing insight into future fleet trends, Navman Wireless continues to innovate by listening to the voice of the client. Navman Wireless is able to provide a comprehensive driver safety, asset monitoring and fleet efficiency suite allowing for accurate data sets regardless of location and environment.

"This is an exciting time to be entering two such rapidly developing regions with an unparalleled offering borne from industry leaders aligning to provide superior solutions, service and support, said Mr. Hintz, Director – Resources, Navman Wireless. "As a SaaS company we provide accurate real time data allowing clients to increase productivity through fleet efficiency while reducing risk exposure across their business, regardless of the operating environment, OBI Telematics will extend the offering by bringing a high level of knowledge and expertise from across the region and drawing on the significant internal resource and experience of the Olive Group companies".

"It was extremely important for OBI Telematics to partner and align with an industry leading, globally recognized technology company, and fundamental that Navman Wireless shared our vision and were willing to work 'hand in glove' with us in order to succeed," said Mr. Blinco. "The technology had to be best in class, have demonstrated impeccable performance while offering reliable and comprehensive back up and support. In addition it was equally



important to know we would have access to a strong development team who are passionate about continually designing state of the art technology ensuring they maintain a market leading position.”

Navman Wireless tailors its solution to fit key vertical markets understanding no one client is the same. By incorporating GPS data into a fleet management tracking program, managers are able to correctly and continuously pinpoint areas for improvement and generate substantial cost savings.

The strategic partnership driven by a long recognized and clearly defined industry need allows OBI Telematics to offer Navman Wireless products and services throughout the Middle East & African regions. OBI Telematics’ response centers are based in the United Kingdom, United Arab Emirates and Iraq.

#### **ABOUT OBI TELEMATICS**

OBI Telematics is a subsidiary of The Stirling Group. Along with Olive Group (Security) and Restrata (Technology), Stirling Group is wholly owned by Olive Group Capital Limited. Stirling Group has the capacity and competency to provide safe, secure and effective HSE services and products worldwide. OBI Telematics is dedicated to designing and providing integrated personnel and asset monitoring business solutions, utilising the most advanced technology available.

#### **ABOUT NAVMAN WIRELESS**

Navman Wireless and Teletrac Inc. are combined to represent global leadership in GPS-based fleet optimization products and services, including real-time vehicle tracking and analytics that enable companies to monitor, measure and improve driver safety, operational costs and efficiencies. The joint company’s technology currently tracks more than 500,000 vehicles across five continents, making it one of the world’s largest fleet management providers. The company, headquartered in Glenview, IL, has offices in the United States, Mexico, Europe, New Zealand and Australia.